



CLARITY
retail replenishment analysis

Created for finished growers selling to big box retailers such as Wal-Mart, Home Depot, and Meijer, Clarity will save you hours each day over using spreadsheets, not to mention how much better you can replenish your stores when you have all the information needed on one screen. Your vendor scorecard can't help but get better. Get up on Vendor Managed Inventory with your selected retailer and have Clarity create your replenishment orders for you and have your EDI system send them straight to the retailer as 855 purchase orders. No more waiting for a Home Office Purchase Order. Make order changes, add items not on an existing Purchase Orders by using VMI, and ship all in the same day!

Stores in Selected Group		Grid Layout		Metrics		Flats		Dollars		Store Table Use		Store Category Rank																																																																																																							
Store	City	Default	Saved	This Year	Last Year	Change	This Year	Last Year	Change	This Year	Last Year	Change	Category	Rank																																																																																																					
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Item Information				Current YTD										Order Information																																																																																																					
Item Nbr	Size	Description	Color	Unit Cost	Unit Retail	Avg\$	POS Sales	Ship Qty	POS Qty	MD Qty	TA Qty	On Hand	ST %	MD %	MH %	MU %	On Order	Rep Qty	Avail	ROS	Carbs	WOO	WCH																																																																																												
Item Group: 1 ANNUALS PACKS							\$3.23	\$24,864	3,161	1,851	400	95	1,278	58.6%	17.0%	.0%		0	0	17.0	0.0	0.0	3.7																																																																																												
Item Group: 10 ANNUALS POTTED							\$3.39	\$33,492	1,768	1,138	100	23	732	64.4%	7.9%	39.7%		0	0	3.0	0.0	0.0	34.9																																																																																												
Item Group: 2 HBs							\$15.59	\$14,577	1,419	1,078	157	0	341	76.0%	9.9%	.0%		0	0	12.0	0.0	0.0	14.0																																																																																												
Item Group: 3 CONTAINERS							\$14.94	\$10,812	1,063	757	195	0	306	71.2%	9.6%	35.9%		0	0	5.0	0.0	0.0	8.7																																																																																												
Item Group: 4 PERENNIALS							\$4.08	\$14,502	1,040	540	222	11	578	51.9%	29.2%	.0%		0	0	10.0	0.0	0.0	0.0																																																																																												
Item Group: 5 VEGGIES/HERBS																																																																																																																			
122V	V12TOM NYRGL			\$8.99	\$11.97	\$11.97	\$395	42	33	1	0	9	78.6%	3.0%	47.5%	49.0%	0	0	0	0	0	0	0.00																																																																																												
104B	104B14HERB			\$0	\$0.00	\$0.00	\$0	16	0	0	0	16	0.0%	0.0%	0.0%	44.0%	0	0	16	0	0	0.00																																																																																													
104B12	V4STRAWBERRY			\$1.25	\$2.00	\$2.00	\$192	10	9	0	0	4	60.0%	0.0%	37.5%	37.5%	0	0	0	0	0	0.00																																																																																													
104B18	GA VHERB#1 SAGE			\$1.90	\$4.00	\$4.00	\$0	0	0	0	0	0	0.0%	0.0%	0.0%	0.0%	0	0	1	0	0	0.00																																																																																													
104B19	QT VHERB#2 ROSEMARY			\$1.25	\$2.50	\$2.50	\$55	12	1	1	1	11	0.0%	77.3%	11.4%	50.0%	0	0	0	0	0	0.00																																																																																													
104B15	PT V4TOMATO			\$0.80	\$1.15	\$1.15	\$52	12	3	0	0	9	25.0%	0.0%	47.8%	47.8%	0	0	0	0	0	0.00																																																																																													
104B16	G4 V12STRAWBERRY			\$1.90	\$5.00	\$5.00	\$170	6	5	0	0	4	33.3%	0.0%	62.0%	62.0%	0	0	0	0	0	0.00																																																																																													
104B17	GA VHERB#1 OREGANO			\$1.90	\$4.00	\$4.00	\$4	6	0	0	0	6	0.0%	0.0%	52.5%	52.5%	0	0	0	0	0	0.00																																																																																													
104B18	QT VHERB#2 OREGANO			\$1.25	\$2.50	\$2.50	\$30	6	1	0	0	6	0.0%	0.0%	50.0%	50.0%	0	0	0	0	0	0.00																																																																																													
104B19	QT VHERB#2 CILANTRO			\$1.25	\$2.50	\$2.50	\$5	6	0	0	0	6	0.0%	0.0%	50.0%	50.0%	0	0	0	0	0	0.00																																																																																													
104B20	QT VHERB#2 MINT			\$1.25	\$2.50	\$2.50	\$45	6	1	0	0	5	18.7%	0.0%	50.0%	50.0%	0	0	0	0	0	0.00																																																																																													
104B21	QT VHERB#2 LAVENDER			\$1.25	\$2.50	\$2.50	\$165	6	5	0	0	2	66.7%	0.0%	50.0%	50.0%	0	0	0	0	0	0.00																																																																																													
104B22	QT VHERB#2 CHIVES			\$1.25	\$2.50	\$2.50	\$50	6	1	0	0	6	0.0%	0.0%	50.0%	50.0%	0	0	0	0	0	0.00																																																																																													
104B23	122N V12TOM ROMA			\$8.99	\$11.97	\$11.97	\$24	14	2	0	0	12	14.3%	0.0%	49.0%	49.0%	0	0	0	0	0	0.00																																																																																													
104B24	122N V12TOM BETTER			\$8.99	\$11.97	\$11.97	\$48	14	4	0	0	10	28.6%	0.0%	49.0%	49.0%	0	0	1	0	0	0.00																																																																																													
104B25	104B 104B14HERB			\$1.90	\$4.00	\$4.00	\$90	48	9	2	0	39	18.8%	11.1%	38.9%	0	0	17	0	0	0.00																																																																																														
104B26	122N V12CUCUMBER			\$8.99	\$11.97	\$11.97	\$132	14	11	0	0	3	78.6%	0.0%	49.0%	49.0%	0	0	0	0	0	0.00																																																																																													
104B27	122N V12PEPPEROPEN			\$8.99	\$11.97	\$11.97	\$12	14	1	0	0	13	7.1%	0.0%	49.0%	49.0%	0	0	11	0	0	0.00																																																																																													
104B28	122N V12TOM CHAMPN			\$8.99	\$11.97	\$11.97	\$203	28	17	0	0	11	60.7%	0.0%	49.0%	49.0%	0	0	12	0	0	0.00																																																																																													
104B29	122N V12TOM HERBLM			\$8.99	\$11.97	\$11.97	\$60	28	5	0	0	23	17.9%	0.0%	49.0%	49.0%	0	0	1	0	0	0.00																																																																																													
104B30	122N V12PEPPERCLOSED			\$8.99	\$11.97	\$11.97	\$40	28	18	4	0	9	65.4%	12.7%	53.5%	58.8%	0	0	28	0	0	0.00																																																																																													
104B31	GA V1TOMATO			\$1.40	\$4.00	\$4.00	\$192	16	16	0	0	0	100.0%	0.0%	33.3%	33.3%	0	0	9	0	0	0.00																																																																																													

“We were seriously nervous about venturing into unknown territory during Mother’s Day 2011, but we are so glad we did. Clarity replaced the mountains of reports and spreadsheets used for analysis and compiled them neatly into data we can utilize and turn around in half the time with much better accuracy.

Set up was painless and our technical support is A+.”

Maxine Woods, Dallas Johnson Greenhouses

Contact Michelle (michellet@issol.com) for pricing information.

Innovative Software Solutions
 4300 Plainfield - Suite H - Grand Rapids, MI - 49525
 Phone: 616.785.0745 Fax: 616.785.0581
 www.picas-software.com